

## Press Release

### **BAI continues to grow – benchmark of 300 members exceeded**

- Global and cross-asset class association approach as a unique selling point of BAI
- Growth trend reflects the particular relevance of alternative investments in institutional portfolios.
- Members benefit from very successful lobbying, excellent research, and first-class events

**Bonn, October 2nd, 2024. Bundesverband Alternative Investments e.V. (BAI)**, the central lobby association for the alternative investments industry in Germany, accepted three new members on 1 October, representing more than 300 member companies for the first time in the association's history. Asia Alternatives Management LLC, Blue Owl Capital, and Igneo Infrastructure Partners were admitted as members no. 299, 300, and 301.

For BAI, reaching this number of members is another extraordinary milestone and, at the same time, proof of the association's extremely successful development. **BAI Managing Director Frank Dornseifer** commented on the new membership record as follows: 'Within just six years, we were able to gain 100 new members, and with over 300 members from the global asset management industry, we are now one of the strongest industry associations in Europe in terms of membership. The three companies that joined at the same time are not only very renowned and successful fund companies from the alternative investments sector, but they also reflect especially our global and cross-asset class approach, which we have been successfully pursuing for many years now and which has contributed to this dynamic growth.'

The newly admitted companies include **Asia Alternatives Management LLC**, a San Francisco-based fund company specializing in private equity in Asian markets with over USD 15 billion in assets under management. New York-based **Blue Owl Capital**, which manages around EUR 175 billion in assets under management worldwide in the Private Equity, Real Estate Equity & Debt and Private Debt segments, was also added. **Igneo Infrastructure Partners**, a specialized infrastructure manager based in London with around EUR 18 billion in assets under management, was also included.

**Dornseifer** continues: 'It is clear to everyone that alternative investments are a necessary building block in any institutional portfolio. Our annual Investor Survey, which will be

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published shortly, shows that the AI ratio continues to grow and has now reached almost 30%. Here, too, extraordinary momentum has been observed in recent years. This trend is also reflected in the growth of our membership and more and more globally active companies are docking with us. Our lobbying successes at national and EU level, such as the Future Financing Acts, the Fund Location Act, and the Fund Market Strengthening Act, are crucial to our successful growth. These efforts, preceded by many years of good lobbying, not only in Germany but also in Brussels, particularly during the review of the AIFM Directive, have positioned us on the right track. We look forward to good and intensive cooperation with the new member companies. At the same time, I would also like to express our profound gratitude to all our members, whose active support has been the cornerstone of our success over more than 25 years. Our members' collective dedication is the driving force behind our successful association work, which is manifested in our various bodies and committees, outstanding publications, and our high-caliber event formats. Each of you is an integral part of our journey, and we value your contributions immensely."

Our member directory and all information about BAI membership can be found here:

[www.bvai.de/en/](http://www.bvai.de/en/)

## **About BAI e.V.:**

The Bundesverband Alternative Investments e. V. (BAI) is the central organization representing the interests of the alternative investments industry in Germany. The association sees itself as a catalyst between professional German investors and recognized providers of alternative investment products worldwide. It is committed to ensuring that German institutional and professional investors can diversify their investments more efficiently and better about alternative investments, mainly to secure German pension provision in the long term. The BAI promotes public awareness and understanding of alternative investments and is committed to scientific research. It engages in dialogue with political decision-makers and the responsible supervisory authorities and exchanges with national and international organizations and associations. The association pursues the goal of achieving legal reforms and legal development in the interests of its members and their investors and creating attractive and internationally competitive framework conditions for investing in alternative investments. The number of BAI members recruited from all areas of the professional alternative investments business has grown to over 300 companies.

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